

# **2025 RULES AND REGULATIONS**

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#### NOMINATIONS

Nominations are made via the Quality Tourism Framework Portal: <a href="https://atic.qualitytourismaustralia.com/">https://atic.qualitytourismaustralia.com/</a>

A submission for an award category cannot be made unless a nomination has been made. All entrants must adhere to the nomination rules set out throughout this document.

The nomination collects specific contact information, category selection and agreement to the Awards T&Cs.

#### **ENTRY FEES**

The entry fee is \$199 (inc. GST) per nomination, per category. This fee includes a number of valuable Entrant Support services.

Entrants must have current Tourism accreditation via the Quality Tourism Framework to submit their entry. Businesses requiring accreditation, an official STAR rating, or niche module certification for a specific category, should aim to achieve this prior to the 30<sup>th</sup> of June 2025. If required achievement is not completed prior to Submissions closing, entry will be void.

Entry fees are not refundable.



#### NOMINATION RULES

- 1. If entering more than one category, then a separate and complete entry must be submitted for each category. However, entrants may only enter one submission in any one of the following categories:
  - a. Attractions either category 1 OR 2;
  - b. Festivals and Events either category 3 OR 4; NOTE: As one business, entrants can enter both categories as long as their submissions are for different festival/events.
  - c. Tour Operator either category 11 OR 12;
  - d. Accommodation enter category 17, 18, 19, 20, 21, 22 OR 23
- 2. Entrants that commenced trading/visitation/service delivery for the first time in the qualifying period MUST enter the New Tourism Business category.
  - a. Businesses that commenced trading between 1 July 2024 30 June 2025 are only eligible to enter the New Tourism Business category. They may also choose to enter the Accessible Tourism category alongside the New Tourism Business category.
  - b. Entrants in the New Tourism Business category must have a separate ABN to the existing business, or be able to provide evidence that they are operating completely separate to any existing business e.g. different staff, management, budget and other operating systems.
- 3. Entrants cannot change categories after the closing date for submissions in the state/territory tourism awards in which they have entered.
  - \* With the exception of those who enter into an accommodation category and in the case of completing their business standards, they are found to in ineligible for that category and must be moved into a suitable category.
- 4. Qualifying Period
  - a. The qualifying period for the 2025 program is 1 July 2024 to 30 June 2025. All activities, achievements and innovations referred to within submissions must have occurred within this period.
  - b. Festivals and Events
    - i. Where multiple events have been held within the qualifying period each event can make a submission, each submission must be specific to one event. E.g., Festival Australia 2024 and Festival Australia 2025, each submission would focus on the activities, marketing etc. for the singular event.
    - ii. Where the festival/events run over the June/July period:
      - 1. The majority of the Festival/Event must have run within the qualifying period.
      - 2. Data used e.g., visitation, spend etc. must focus on the dates within the qualifying period.
    - iii. Planning and preparations which took place prior to the qualifying period may be included in the submission.



- c. Tourism Marketing and Campaigns
  - i. The majority of the campaign/marketing activity must have been active within the current qualifying period.
  - ii. Planning and preparations which took place prior to the qualifying period may be included in the submission.
- d. New Tourism Business
  - i. Planning and preparations which took place prior to the qualifying period may be included in the submission.
- 5. Trading Period
  - a. All entrants must have traded for the entire qualifying period except those entering the New Tourism Business category, or where trade ceased due to Government restrictions.
  - b. Specifically, entrants in the category New Tourism Business must have commenced trading/visitation/service delivery within the qualifying period. No minimum period of trading has been defined for New Tourism Business.
  - c. Exceptions apply to seasonal businesses and facilities, festivals, events, marketing campaigns, media entries, training and tourism development projects, however the activity being put forward for consideration must have occurred within the qualifying period.
  - d. For Festivals/Events the entirety of the festival/event did not have to occur within the qualifying period, however the majority of the event must fall within the qualifying period.
- 6. Nominated state/territory
  - a. Entrants must be based or have specific operations in Tasmania.
  - a. Where a regional awards program is available, entrants must be based in or operate in the region of their nomination.
  - b. Should a company have branches in more than one State/Territory they may enter in multiple State/Territory awards. However, the submission must focus on the activities undertaken in the state/territory they are submitting their awards entry in.
- 7. Business Standards

Entrants in the Tasmanian Tourism Awards program must have current Tourism accreditation via the Quality Tourism Framework to submit their final entry. Operators requiring accreditation, an official STAR rating, or niche module certification for a specific category, will be able to *nominate* for the awards program, however will not be able to submit their entry until the relevant achievement is fulfilled. This should be completed prior to the 30th of June 2025.

- 8. Multiple Products
  - a. An entrant, such as a chain or franchise with multiple locations and/or multiple businesses must enter each individually. Only the individual business/location would be able to promote any outcomes. For example, an accommodation chain such as Meriton, or Accor would not be able to enter as an overarching chain, each property would enter as a separate nomination.



- b. If a 'group' of products have different trading names, each individual trading name would be required to enter separately.
- c. In some cases, where the ABN, policies, procedures, marketing and operating systems are the same across multiple locations, the head office may enter but any achievements e.g. winner logo may only be used by the corporate entity, not the individual products.
- d. Aside from those categories where stated, one business can submit two entries, including two entries into the same category. However, they will be competing against themselves they may see value in, for example, securing a win and second placing.
- 9. Accommodation Categories
  - a. Accommodation categories will be required to meet accommodation standards specific to their category.
  - b. It is not a requirement for a business to be officially Star Rated. Alternatively, the online accommodation standards would be used to demonstrate the entrant's pre-assessment rating.
  - c. The specific accommodation category suitable to an operator is determined by the Star Ratings category outlines found here: <u>https://www.starratings.com.au/info/category-</u> <u>outlines#hosted\_accommodation</u>
  - c. Accommodation standards required
    - i. 5 Star Luxury Accommodation
      - 1. Official 5 Star Rated
        - OR
      - 2. A pre-assessment rating of 5 Stars within the Accommodation Standards
    - ii. 4-4.5 Star Deluxe Accommodation
      - 1. Official 4 or 4.5 Star Rated
        - OR
      - 2. A pre-assessment rating of 4 or 4.5 Stars within the Accommodation Standards
    - iii. 3-3.5 Star Accommodation
      - 1. Official 3 or 3.5 Star Rated
        - OR
      - 2. A pre-assessment rating of 3 or 3.5 Stars within the Accommodation Standards
    - iv. Hosted
      - 1. Official 3+ Star Rated **OR**
      - 2. A pre-assessment rating of 3+ Stars within the Accommodation Standards
    - v. Caravan Park
      - 1. Official 3+ Star Rated **OR**
      - 2. A pre-assessment rating of 3+ Stars within the Accommodation Standards



- vi. Self-Contained
  - 1. Official 3+ Star Rated **OR**
  - 2. A pre-assessment rating of 3+ Stars within the Accommodation Standard
- d. NOTE: Unique Accommodation does not have a Star Rating or Pre-Assessment rating pre-requisite.

#### SUBMISSIONS

An entrant must nominate for an award before they can commence preparing their submission.

Submissions are made via the same system as the nominations, this can be accessed at: <a href="https://atic.qualitytourismaustralia.com/">https://atic.qualitytourismaustralia.com/</a>

All submissions must include the following:

- 1. Nomination details
- 2. Demonstration of meeting minimum business standards, relevant to their category.
  - a. This can be demonstrated via relevant accreditation with the Quality Tourism framework
    - OR
  - b. As a part of the business standards question set within their submission.
- 3. Completed answers in each category question, including supporting images.
- 4. Word Count
  - a. A minimum of 4,000 words will be accepted, with the maximum being 7,500 words per submission for national categories 1-25. Accessible tourism (category 26) has a minimum of 2000 words, and maximum of 3,000 words.
  - b. Words within a table are included in the submission word count.
  - c. It is the responsibility of the entrant to ensure their submission does not exceed the <u>maximum</u> word count.
  - d. Hyperlinks to external sources are not allowed.
- 5. If a business deliberately combines words by removing spaces (e.g.BusinessPlan) or using a symbol (e.g. &, -,/ Product&Experience, Retail-Store), and it is found to be a deliberate trend throughout their submission, up to 5 points will be deducted from the total score.
  - a. The use of a hyphen (-) where appropriate or commonly used will be accepted e.g. e-commerce, year-on-year.
  - b. Deliberate means combining words in this manner more than 5 times per submission, and for combinations of more than three words, with the intent of reducing word count.



## 6. Images

- a. The submission can include up to 30 images with captions in categories 1-25 and up to 10 images in category 26.
- b. Images can include infographics, charts, graphs and pictures. Any image used must be for the sole purpose of supporting the submission by providing evidence. Images cannot be used to form part of the written response to a question.

\*A good rule of thumb is 'if you remove the images, will the written word still provide a robust answer?

- c. Captions are to be a maximum of 10 words, not included in the overall word count. Any words within a caption above 10 words will be included in the overall word count.
- d. Images are attached via a gallery and can be hyperlinked into the question response.
- 7. A description of no more than 100 words of your business/product must be provided, which will be used by media, for announcements at the presentation ceremony, in promotional material and on website listings. As this will be edited and compiled by people who have not viewed your submission, please remember to include your business/product name and where you are located geographically.
- 8. An additional ten images (jpeg format only) which illustrate the entrant's operation should accompany each submission in each category entered. These images will be used for exposure at the presentation ceremony and in official advertising and publications. (Note: 500 dpi files in a JPEG format are required). These should be the best representation of your business/product and be of a professional standard. Note: The national awards event production prefers high-resolution images (1920x1080 in dimensions)
- 9. Submissions entered after the deadline will not be accepted.

# COMPLIANCE WITH COMPETITION RULES

- 1. The Licensee, with Chair of Judges reserve the right to withdraw submissions if an entry is not compliant with the rules.
- 2. All submissions are reviewed for compliance with the submission guidelines. This must be undertaken initially by the Program Manager, however the withdrawal of a submission would be reviewed and implemented by the Chair of Judges and the Auditor.
- 3. All entrants must clearly demonstrate how they meet the eligibility requirements of each respective category that they choose to enter in Q1. If this is not adequately demonstrated, then that entrant may be disqualified.
  - a. For example:
    - Tour & transport the two categories are separated by the number of full time (equivalent) employees.



- 4. By participating in the Awards program, all entrants agree to display the trademarked logos issued with corresponding accreditation, modules or awards programs, including (but not limited to) Quality Tourism Accreditation trademarks, finalist logos and winner's logos.
  - a. The licence to display these logos is valid for one year, and the entrant must annually renew their Tourism Industry Council membership or pay the annual ATIC licence fee to continue to display these logos.

### **INSOLVENCY OF AN ENTRANT**

- 1. At any time, following submission of an entry in the National Tourism Awards, but prior to the presentation ceremony, should the business become insolvent or place the business under administration, the entrant is no longer eligible to receive an award.
  - a. If prior to the presentation ceremony then the next national finalist shall be elevated to the status of winner.
  - b. If, following the presentation ceremony, the business returns to solvency, then the award cannot be reclaimed.
  - c. The next state finalist <u>will not</u> be elevated to the status of national finalist.

#### VALIDATION REVIEW

- 1. The purpose of the Validation Review is for verification of the business, not the awards submission. Companies are under no obligation to offer a judge a free experience of their product. The review will be prearranged at a mutually convenient time and the judges have a proforma from which they work.
- 2. All businesses will meet the validation requirements, the exceptions to this are:
  - a. Categories 3 / 4/ 24– No mandatory visitation however may occur at the discretion of the state/territory
  - b. Category 14 /25– No mandatory visitation however may occur at the discretion of the state/territory
- 3. The specifics of the Validation Review are provided to entrants at the time of booking an appointment with the judge.
- 4. Validation Reviews <u>are not</u> undertaken for national judging.

#### New business (not yet accredited)

 If a business is not yet accredited or does not meet the relevant accreditation requirements for their category, they will be required to undertake an awards onsite visit. By undertaking an awards onsite visit they will meet the QTF level one onsite visit certification requirement.



 If a business wishes to obtain a higher level of certification, additional questions would be required to be assessed relevant to the level module of certification, separate to the awards onsite visit process (this could occur concurrently at the states discretion).

#### **Existing Certified Business (not meeting certification requirements)**

- 1. Level One Certification
  - a. If a business is certified at QTF Level One QTAB but does not meet the QTF Onsite Visit Certification Requirements, they will be required to undergo an Awards Onsite Visit.

b. The Awards Onsite Visit will fulfill the onsite assessment requirements for QTF Level One certification.

- 2. Higher-Level Certifications & Other Modules
  - 1. If a business is certified at a level higher than QTF Level One but does not meet the QTF Onsite Visit Certification Requirements, they will be required to complete an Awards Onsite Visit.
  - 2. The Awards Onsite Visit will not satisfy the onsite assessment requirements for higher-level QTF certifications. An independent site assessment must be conducted separately (though this may occur concurrently at the state's discretion).

#### Validation Review criteria

Site visit judges will ask to see the following:

- HR
- Business & Marketing Planning
- Customer Service
- Business Operations
- Risk Management
- Environmental Management

#### **Validation Review Scoring**

Scoring is not compulsory as a national standard, scoring an awards site visit is a state's discretion. If scored the marks are added to the score out of 100 i.e. the total score now available to an entrant would be 120.

The percentage of the total score for the site inspection is outlined below:

- HR 2/20 (10%)
- Business & Marketing Planning 5/20 (25%)
- Customer Service 5/20 (25%)
- Business Operations 3/20 (15%)
- Risk Management 3/20 (15%)
- Environmental Management 2/20 (10%)



#### **DIGITAL REVIEW**

- 1. A Digital Review of your website, socials and digital presence will be undertaken to assess the entrant's online activities including:
  - a. The entrant's website
  - b. The entrant's search engine optimisation
  - c. The entrant's external listing sources
  - d. The entrant's online accessibility score via Google Lighthouse (min 70%)
  - e. The entrant's social media channels
- 2. The Digital Review will account for 20 points, with the following exceptions:
  - a. 26. Excellence in Accessible Tourism where it will account for 10 points
  - b. 14. Tourism Marketing & Campaigns where it will account for 0 points

# CONSUMER RATING

- 1. The consumer rating will be derived from the GRI provided by ReviewPro and will account for up to 20 points, with some category exceptions:
  - a. Where they have their own specific question set and the consumer ratings do not match what is being assessed no consumer review score is incorporated. This would include Ecotourism, Aboriginal and Torres Strait Islander Tourism, Cultural Tourism and Excellence in Accessible Tourism categories
  - b. A consumer rating will not be applied to the following categories
    - i. New Tourism Business
    - ii. Major Festivals and Events
    - iii. Festivals and Events
    - iv. Business Event Venues
    - v. Tourism Marketing & Campaigns
    - vi. Retail, Hire & Services
  - c. For those categories where there is a mix of products included, then the consumer rating value would be 5
    - i. This would include Food Tourism and Visitor Information Services
- 2. A minimum of 25 reviews must have been received across the social platforms which ReviewPro analyses for the qualifying period in order to receive a GRI.
- 3. Businesses that do not have a GRI will receive a score of 0 for consumer rating.
- 4. When signing your business up to the platform for accreditation or entering the awards, you will be required to supply your TripAdvisor, Booking.com or Google Review link. An email will be generated once you nominate into an awards category that requires a GRI score. Check your email for instructions on how to achieve an account. This will be your responsibility to do so.
- 5. The responsibility to enter the correct TripAdvisor, Booking.com or Google Review link for their product in each entered category will lie solely with you.
  - a. E.g. If you are a hotel that owns a restaurant and want to enter the restaurant into the awards— you will need to supply the TripAdvisor, Booking.com or Google Review account for the restaurant, not the hotel as it is the restaurant that is being scored.



6. Alternate review platforms that are not included within the ReviewPro analysis will not be able to be incorporated to determine the customer rating score. See ReviewPro Guide for further details.

#### **TERMS AND CONDITIONS**

All nominees must agree to the following terms and conditions:

- By entering the Tasmanian Tourism Awards, I authorise the use and/or reproduction of images and the 100-word description provided in relation to any editorial/advertising purposes initiated in conjunction with the awards and the Australian Tourism Awards.
- I understand that as an award nominee I am bound to the QTF Terms and Conditions, which includes reference to the use and display of any trademark, badge or logo achieved through the Awards process.
- I understand that the State/Territory licensee has ultimate decision making as to which category my product enters. I confirm that I have selected the most suitable category for my business to the best of my knowledge and confirm that the State/Territory Licensee has the right to move my nomination to an appropriate category if I am not eligible for the initially nominated category.
- My contact details may be supplied to agencies/sponsors engaged on behalf of award/organisers/committees for promotional purposes.
- I acknowledge that all decisions of the Awards judges and administrators relating to the outcome of the Awards are final and correspondence will not be entered into surrounding these results.
- Under no circumstances will judges be held responsible for any comment, viewpoint or expression, whether expressed or implied, concerning the standard or quality of an entrant's submission.
- By ticking the terms and conditions box, I agree not to bring a claim against any Judge, or state/territory Award owner in relation to feedback on my submission.
- I declare that the information provided in this submission be true and correct to the best of my knowledge and I agree to the terms and conditions as outlined.