

# Risk Management

**Tourism Industry Council** 



# What is risk?

"the effect of uncertainty on objectives"



# Risk and Strategy are related.....



Where do you want to be?
What do you see?



# **Environment Scan**

External environment Internal environment



### Strategy

What are your strategic responses?



### Risk

What uncertainties do you have to manage?



# Setting strategy and plans

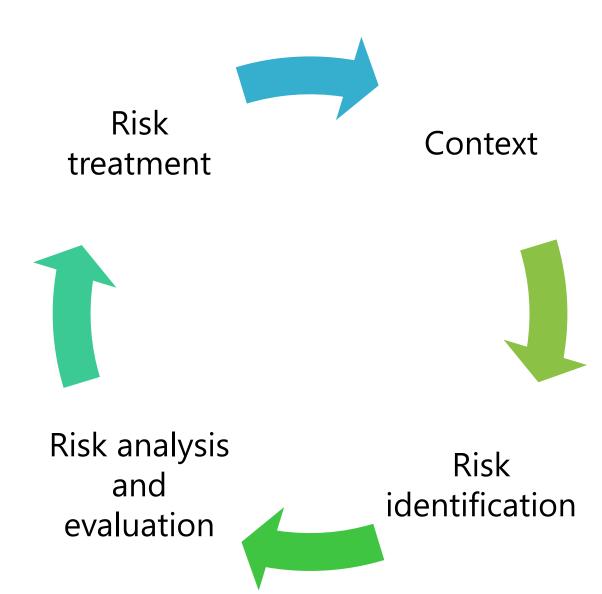
Choosing strategies, objectives and priorities

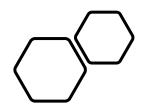


### Risk check

Are you managing the key uncertainties?
What else do you need to do?

# The risk process





# Understanding your context



Understanding what uncertainties you face



What are the known risks in your industry, region, or business?



What are the emerging risks? For example the economy, social trends, succession for your business.

# Risk identification

Financial

- Cashflow
- Debt
- Profitability

Strategic

Risk

Operational

- Assets
- IT / Digital
- People
- Service delivery

Positioning

Customer

Market / industry

Compliance

- Legal / regulatory
- Contractual
- Conduct

# Risk Analysis and Evaluation

Possible causes and outcomes

Possible causes what is the consequence of that occurring?

# Risk Assessment - Consequence

Consequence Scale										
Level	Label	Financial Impact	Legal Impact	Customer	Project Impact	Reputation Impact				
5	Severe	>\$250 k	Significant prosecution and fines. Very serious litigation including calls for action and potential for proceedings against senior members of organisation.	Long term interruption to service.	Failure of project, sustained inability to achieve project outcomes.	Newsworthy public relations issue; media outcry;				
4	Major	\$100 k - \$250 k	Major breach of regulation. Litigation or challenge to organisation.	Short term interruption to service.	Inability to achieve significant portion of project outcomes.	Significant adverse media.				
3	Moderate	\$50 k - \$100 k	Serious breach of regulation requiring report to or investigation by authority.	Disruptive service. Large number of customers experience impact.	Reduction in achievement of project objectives. Delays to project delivery > weeks / months.	Isolated media or complaints within industry.				
2	Minor	\$20 k - \$50 k	Minor legal issues, non-compliances and breaches of regulation.	Small number of customers experience impact.	Impact on efficiency or effectiveness of project. Minor delays in delivery of outcomes.	Large volume of complaints dealt with by staff.				
1	Negligible	<\$20 k		Inconvenience or nuisance.	Negligible impact on project delivery.	Minor, isolated complaints dealt with by staff.				

# Risk Assessment - Likelihood

Likelihood Rating	Criteria			
Almost certain	Risk will occur and is expected to in most circumstances			
Likely	Risk will probably occur in most circumstances within the coming months			
Possible	Risk may occur within the foreseeable future, ie next 12 months			
Unlikely	Risk may occur at some time but not likely to occur in the foreseeable future, i.e. next 24 months			
Low	Risk may occur in exceptional circumstances or as a result of a combination of unusual events			

Risk Table		Impact						
		Notable	Minor	Moderate	Major	Catastrophic		
	Rare	Low	Low	Moderate	Moderate	Significant		
ро	Unlikely	Low	Moderate	Moderate	Significant	Significant		
Likelihood	Possible	Low	Moderate	Significant	Significant	High		
Like	Likely	Moderate	Moderate	Significant	Significant	High		
	Almost Certain	Moderate	Significant	Significant	High	High		

# Risk Mitigation – What can I do?



Do nothing



Manage the likelihood of it happening – e.g. service standards, maintenance, knowing the regulations



Manage the consequences – e.g. insurance, managing complaints well



Pick a different option

# Practical Example – experience with animals



Context – regulation, asset standard, safety inspections



Risk identification – experience with animals



Risk likelihood – Likely if in contact



Risk consequence – reputation, fines, someone is hurt



Risk mitigations – Change experience, accept risk, insurance

# Practical Example — Growth strategy, expand assets



Context – market analysis, visitor data, demographics, pricing and competition



Risk identification – High level of uncertainty of getting a return on investment



Risk likelihood – Likely in current environment



Risk consequence – financial loss or return, competition, attractiveness to customer, cost base and skilled staff



Risk mitigations – Research, marketing strategy, employer of choice, partnerships

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# Questions?